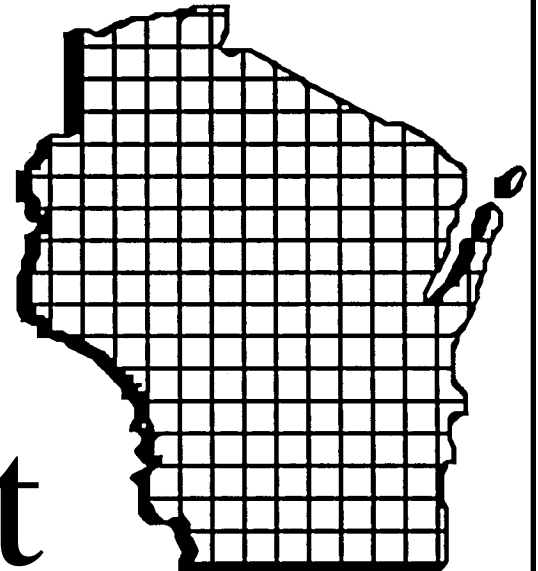


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Research  
Institute

Report



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**DIRECT INSTRUCTION  
AND THE TEACHING OF  
EARLY READING**

*Wisconsin's Teacher-Led  
Insurgency*

## REPORT FROM THE PRESIDENT:

In fourteen years we have published over 100 original academic studies. This is one of the most important projects that we have ever funded. Professor Mark Schug, retired Professor Richard Western, both of the School of Education at the University of Wisconsin-Milwaukee, and Professor Sara Tarver from the Department of Rehabilitation Psychology and Special Education at the University of Wisconsin-Madison have examined the issue of Direct Instruction.

They have discovered that this approach to teaching has dramatic positive results in young children in the State of Wisconsin, and across the country. More importantly, they have supplied data indicating that this method can have dramatic impact on poor children in urban cities. The added importance of this study is that, in their research, they describe Direct Instruction as being skills-oriented and emphasizing the use of small group, face-to-face instruction by teachers and aides, using carefully articulated lessons in which cognitive skills are broken down into small units.

What is extraordinary is that these results almost match research on the SAGE program done by very liberal academics. Their data show that the most successful SAGE teachers, "learn to increase the focus of their instruction on academic -0.0an



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# DIRECT INSTRUCTION AND THE TEACHING OF EARLY READING

## *Wisconsin's Teacher-Led Insurgency*

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## EXECUTIVE SUMMARY

This report addresses the teaching of early reading in Wisconsin. It focuses initially on a curious set of facts.

First, there is an approach to teaching early reading — an approach called Direct Instruction — that is known to work very well. It is a highly organized, teacher-directed approach informed by a careful analysis of the skills that must be acquired by anybody learning to read. Given the successful track record of this approach, and given the undisputed importance of getting children off to a good start in reading, one might suppose that Wisconsin's educators would be seen hard at work implementing Direct Instruction and helping new teachers learn to use it. But that is not the case. Many leading educators ignore Direct Instruction altogether, and others smear it by misrepresentation and ridicule when they mention it at all.

Second, despite this climate of indifference and hostility, there has emerged in Wisconsin a sort of insurgency movement led by teachers and principals who have learned about Direct Instruction on their own and who have found ways of their own to begin implementing Direct Instruction programs in their schools.

This juxtaposition of facts raises obvious questions. Why would some educators oppose a proven method of teaching early reading — one with an expanding base of support among classroom teachers? Why would some classroom teachers buck the professional tide, working on their own to master and implement an approach to teaching that differs greatly from the approaches that they have generally been trained to use? Can we learn anything from this controversy that might suggest new directions for reading education in the state?

To explore these questions, we have reviewed the research base for Direct Instruction, surveyed a sample of new Wisconsin teachers to find out what they learned about Direct Instruction in their training programs, and visited in six Wisconsin schools to observe teachers using Direct Instruction and to talk with them, and their principals, about their experience with it. Our main findings are as follows.

- The research base for Direct Instruction is unusually solid. Basic research and evaluation studies carried out by various methods, in several settings, and over a period of more than 25 years, show that Direct Instruction has strong, positive effects on children's achievement in reading, as measured by tests of decoding skills, reading comprehension, and averhisa show wre4eyain mnog

In light of these findings, we offer four recommendations:

- Parents and educators interested in Direct Instruction should visit schools using Direct Instruction to see for themselves how it looks in practice.
- Parents and educators interested in Direct Instruction should band together to share information and muster support for Direct Instruction initiatives.
- The Wisconsin Legislature and Department of Public Instruction should support local school districts in Direct Instruction start-up activity through a grants program for payment of Direct Instruction training costs.
- In light of the Direct Instruction example, schools and colleges of education in Wisconsin should refocus their preservice teacher training efforts on instruction — on the practice of teaching.

## INTRODUCTION

This report addresses the teaching of early reading in Wisconsin. It focuses initially on a curious set of facts. There exists an approach to teaching early reading — an approach called Direct Instruction — that has been shown by research and experience to work very well. Given the track record of this approach, and given the undisputed importance of getting children off to a good start in reading, one might suppose that Wisconsin's leading educators would be seen hard at work implementing Direct Instruction, striving to learn more about it, and helping new teachers to get started using it. But that is not the case. Many of Wisconsin's leading educators ignore Direct Instruction altogether, and others smear it by misrepresentation and ridicule when they speak of it at all. As a result, most K-12 teachers move through their careers learning little about Direct Instruction, despite its record of success in fostering student learning. One can get some sense of how odd this is by trying to imagine, say, Wisconsin medical schools and hospitals in which the senior staff take no interest in the germ theory of disease and go out of their way to discourage doctors and nurses from making use of the medical practices that theory implies.

Yet despite this general climate of indifference and hostility, there has emerged in Wisconsin a sort of insurgency movement led by teachers and principals who have learned about Direct Instruction on their own and who have found their own ways to begin implementing Direct Instruction programs in their schools. Several schools in the Milwaukee area and elsewhere in the state now use Direct Instruction to some degree in their early reading programs, and the movement is spreading as more and more teachers learn about Direct Instruction from their colleagues.

Altogether, it is an intriguing state of affairs. Why would some educators oppose a teaching method that has a strong research base and an expanding base of support among classroom teachers who swear that it works better than anything else they have ever tried? Do the skeptics suppose that teachers suffer from a surfeit of pedagogical riches — burdened down by their attachment to so many successful methods for teaching reading that acquiring one more would amount to vulgar excess? And why would some classroom teachers buck the tide — working on their own, often at a considerable cost in time and effort, to learn and implement a teaching method that differs greatly from the methods most of them have been trained and encouraged to use? Can we learn anything from this controversy that might suggest improved policy and practice in the teaching of early reading?

To explore these questions, we have reviewed scholarship about Direct Instruction, especially as it pertains to teaching early reading. We have surveyed recent graduates of teacher training programs in Wisconsin, in order to learn about the extent to which Direct Instruction was emphasized in their training programs. And we have visited in six schools, observing teachers at work and discussing (with them and their principals) their schools' experiences with Direct Instruction. In the report that follows we discuss results from these inquiries in light of the controversy noted above. The discussion concludes with some observations about the high cost of failure in the teaching of reading. To get started, however, we begin with a brief note describing Direct Instruction.

## WHAT IS DIRECT INSTRUCTION?

Direct Instruction is an approach to teaching. It is skills-oriented, and the teaching practices it implies are teacher-directed. It emphasizes the use of small-group, face-to-face instruction by teachers and aides using carefully articulated lessons in which cognitive skills are broken down into small units, sequenced deliberately, and taught explicitly (See Carnine, 2000, pp. 5-6; Traub, 1999).

As Rosenshine and Stevens describe it, direct instruction is a teaching model, not a particular, fully elaborated program for teaching, say, reading or mathematics. It is abstracted from detailed procedures found, for example, in particular training manuals and materials, and it implies nothing definite about how teachers who make new uses of it might best fulfill the teaching functions it embodies (Rosenshine & Stevens, 1986, p. 389). It is a generic teaching model, in other words — one awaiting subsequent interpretation and development in particular applications.

Interpretation and development of that sort has been provided in a second line of scholarship associated primarily with the work of Siegfried Engelmann and his colleagues. Their work goes beyond the generic direct instruction model, providing detailed teaching programs consistent with its main principles. Engelmann and his colleagues call their programs Direct Instruction or DI programs, using upper-case type to distinguish them from the earlier, generic formulations. (We follow their upper-case usage convention in this report).

The texture of detail in Direct Instruction derives in part from its foundation in close analyses of the comprehension and reasoning skills needed for successful performance in, say, reading or mathematics. These skills provide the intellectual substance of Direct Instruction programs. In the case of reading, it is substance found in the sound system of spoken English and the ways in which English sounds are represented in writing. That is why Direct Instruction is associated with phonemic awareness, or phonics. But Direct Instruction is not the same thing as phonics, or "merely phonics." Direct Instruction can be used to teach things other than phonics — mathematics and logic, for example — and phonics can be taught (as it often has been) by means other than Direct Instruction.

The detailed character of Direct Instruction derives also from a learning theory and a set of teaching practices linked to that theory. The learning theory focuses on how children generalize from present understanding to understanding of new, untaught examples. This theory informs the sequencing of classroom tasks for children and the means by which teachers lead children through those tasks. The means include a complex system of scripted remarks, questions, and signals, to which children provide individual and choral responses in extended, interactive sessions. Children in Direct Instruction classrooms also do written work in workbook or activity sheets.

Many published instructional programs have made some use of insights from Direct Instruction (or direct instruction). Taken at a high level of generality, at least, those insights are not private property. But Direct Instruction to date is represented most clearly and extensively in instructional programs published by SRA/McGraw-Hill. When Wisconsin educators talk about adopting Direct Instruction, the programs in question are most likely the SRA/McGraw-Hill programs. Other publishers, of course, could enter the market, if they chose to do so, by developing new applications of the underlying direct instruction principles.

## **DIRECT INSTRUCTION AND THE READING ESTABLISHMENT**

To many educators and other interested parties, Direct Instruction looks bad. It is "ugly but effective," according to one well-informed observer (Traub, 1999). Others have been less judicious. Direct Instruction is harmful for all children, according to David Elkind, an authority on child development, but

it is even worse for young disadvantaged children because it imprints them with a rote-learning style that could be damaging later on. As Piaget pointed out, children learn by manipulating their environment, and a healthy early education program structures the child's environment to make the most of that. [Direct Instruction], on the other hand, structures the child and constrains his learning style. (As quoted in Carnine, 1999, p. 8)

The student-centered approaches include whole-language and literature-based teaching, and they come in several variations and combinations. They are difficult to summarize, in part because their proponents have more to say about beliefs and intentions than they do about teaching practices, but in general the student-centered approaches take children's interests as their crucial starting point. They assume that mobilization of those interests via imaginative, age-appropriate activities will be more effective than deliberate, teacher-centered instruction in helping children learn to read (see Chall, 2000, pp. 57-68). They discount or deny altogether the importance of phonics instruction, claiming that it is fraught with inconsistencies and that it displaces the more important goal of reading for meaning. Posing as post-modern theorists, some go further, arguing that teaching decoding is a fool's errand, since there really is no meaning to be decoded in the phonemes, morphemes, and syntax of English. According to these assumptions, deliberate attention to the teaching of particular skills should be de-emphasized or avoided entirely, and children's learn





Reading programs, spelling instruction using the *Spelling Mastery* program, writing instruction using the *Reasoning and Writing* program, and mathematics instruction using the *Connecting Math Concepts* program.

At each of the three levels, research on Direct Instruction has been conducted variously, by means of qualitative as well as quantitative studies, and according to quasi-experimental as well as experimental research designs. Each type and level of research contributes in unique ways to the validation and ongoing development of the Direct Instruction model. Each also has limitations in respect to the conclusions that can be drawn from its results. Control over experimental variables (i.e., internal validity) is greater for the lower levels of research, while generalizability to the real world of classrooms and schools (i.e., external validity) is greater for the higher levels of research. That is why educators must look for a convergence of different levels and types of research over time to determine the overall efficacy of the Direct Instruction model.

The theory and principles of Direct Instruction derived from level I research are described in great detail in *Theory of Instruction* (Engelmann & Carnine, 1991). In *Research on Direct Instruction: 25 Years Beyond DISTAR*, Adams and Engelmann (1996) describe the 50-plus studies that comprise the body of level I research and explicate 24 studies comprising a body of level II research. Adams and Engelmann (1996) also devote two chapters to a report on level III research. These chapters focus on Project Follow Through, a large-scale educational experiment with disadvantaged students from 1967 to 1976, and on recent evaluations of Direct Instruction implementations in four states — Washington, Texas, Mississippi, and Utah.

### **Direct Instruction Research: Level I**

Much of the formative research on Direct Instruction was conducted in the 1970s and 1980s. More than 50 level I studies provided detailed information about effective instructional practice, including how to select and sequence examples to show critical samenesses and differences, how to use precise and consistent wording to communicate relationships clearly, how to provide corrective feedback, how to pace lessons to maintain attention and increase correct responding, and how to organize content to facilitate retention and generalization. Direct Instruction programs were written to be consistent with the principles validated in those studies. The programs were then field tested, revised as indicated by the results of field testing, and published as commercial programs. Most of the early Direct Instruction programs (e.g., DISTAR language, reading, and math programs) have been revised several times over the years, and Engelmann and his colleagues have continued to write new programs (e.g., *Reasoning and Writing*, *Horizons*, *Corrective Reading*, *Language for Learning*, *Connecting Math Concepts*). All of the Direct Instruction programs to which we will refer in this report, whether early or recent, adhere to basic principles of instructional design derived from the substantial body of level I research.

Several level I studies of Direct Instruction challenged commonly held beliefs about the capacities of disadvantaged children and others who have tended to perform poorly in school. They did so by showing that scientifically validated teaching practices enabled these children (a) to acquire basic and higher-order skills at levels far beyond what is usually predicted for them, and (b) to generalize by applying what they learned to new and unfamiliar tasks.

### **Direct Instruction Research: Level II**

In the most comprehensive and thorough review of research about Direct Instruction conducted to date, Adams and Engelmann (1996) identified 34 well-designed studies in which Direct Instruction interventions were compared to other instructional approaches. These 34 studies reported 173 comparisons, spanning the years from 1972 to 1996. Results from the comparisons showed (a) that 87 percent of the post-treatment means favored Direct Instruction, compared to only 12 percent favoring non-DI approaches; and (b) that 64 percent of the statistically significant outcomes favored

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culated for the 173 comparisons was .97. This means that, on average, gain scores for students in Direct Instruction groups averaged nearly a full standard deviation above those of students in the comparison groups. Effect sizes of this magnitude are rare in educational research.

While the 34 studies in question were summarized and analyzed by Adams and Engelmann (1996), neither Adams nor Englemann conducted any of the original research. Neither is listed anywhere among the 71 authors of the 34 studies. Furthermore, only 5 of the 71 researchers are co-authors of commercial Direct Instruction programs. Mindful of these facts, Ellis and Fouts (1997, pp. 223-224) considered the question of a possible conflict of interest among direct instruction researchers/authors and came to the following conclusion:

we do not believe this [a conflict of interest] to be an issue for several reasons. First, there are ... other researchers who have studied D.I. who are not connected to its commercial aspects, and their findings are basically the same. Second, the research by prominent D.I. advocates is published in prestigious, peer-reviewed journals, an extremely important quality control point. Third, there has been no sustained or focused criticism that we could find that challenges the quality of the research.

Nonetheless, because Adams and Engelmann are known to be strong proponents of Direct Instruction, we wish to identify some of the independent reviews which have yielded findings and conclusions similar to theirs.

1. A 1988 meta-analysis of 25 studies that focused on special education populations showed large effect sizes for Direct Instruction, with no comparisons favoring the comparison group (White, 1988).
  2. A 1997 integrative analysis of intervention programs for special education students found Direct Instruction to be one of only seven interventions showing strong evidence of effectiveness (Forness, Kavale, Blum, & Lloyd, 1997).
  3. A 1997 meta-analysis of seven studies of the effects of Direct Instruction videodisc programs for teaching mathematics yielded average effect sizes of over 1.00 (Fischer & Tarver, 1997).
  4. A 1997 *Current Practice Alert* sponsored by the Division for Learning Disabilities (DLD) and the Division for Research (DR) of the Council for Exceptional Children (CEC) states that a high level of effectiveness (for Direct Instruction) has been demonstrated by individual research studies, research reviews, and technical reports of informal studies (Tarver & DLD/DR, 1999).
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approaches — discovery learning, language experience, developmentally appropriate practices, and open education — often performed worse than the control group. This poor performance came in spite of tens of thousands of additional dollars provided for each classroom each year.

Project Follow Through has continued to attract attention. Ongoing studies of the Follow Through data, conducted by developers of the Direct Instruction model, have continued to disclose evidence of the model's effectiveness. For example:

1. Direct Instruction produced significant IQ gains for students who entered the intervention program with IQs below 71. The gains averaged 17 points for those entering in kindergarten and 9.4 points for those entering in first grade.
2. Direct Instruction produced lasting benefits. Follow-up studies of students who had participated in Project Follow Through in grades K–3 showed sustained effects as measured by achievement test scores, school attendance, and college acceptances (Gersten & Keating, 1987; Meyer, 1984).

### **School Evaluations Since Follow Through**

Critics of Direct Instruction sometimes dismiss the evidence from Project Follow Through on the grounds that it is now more than 25 years old. The implication is that evidence from more recent research would point in a different direction. But, in fact, research continues to show strong, positive effects for Direct Instruction. To illustrate this point we summarize four evaluations (described by Adams & Englemann [1996]) below. (For a more general discussion elaborating the same points, see Chall, 2000.)

Seattle, Washington. In 1994, third graders who had attended a Direct Instruction preschool in either 1988 or 1989 were compared to third graders who had attended a different kind of preschool. The study included more than 4,000 third graders, 215 of whom had attended a direct instruction kindergarten. The Direct Instruction group was made up of 91 percent minority children, compared to minority populations of 65 percent and 52 percent for the two comparison groups. On the third-grade California Achievement Test, the Direct Instruction students performed at or above the 50th normal curve equivalent in reading, math, and language. In addition, as compared with the other children, children in the Direct Instruction group had (a) statistically significant higher reading scores; (b) higher percentages of students eligible for and enrolled in the gifted program; and (c) lower percentages of students retained, enrolled in special education, and enrolled in remedial classes.

Houston, Texas. Wesley Elementary School serves more than 1,100 students (grades K through 5), of whom 99.5 percent are from minority groups and 90 percent receive free or reduced-cost lunches. A Direct Instruction implementation began at Wesley in 1975, at a time when Wesley's third-graders generally scored more than a year below grade level on achievement tests. Between 1975 and 1986, scores on the Iowa Test of Basic Skills rose markedly. In 1980, Wesley's first-, second-, and third-graders scored above the 80th percentile in reading comprehension and vocabulary knowledge. In contrast, average percentiles for second- and third-graders in comparison groups fell below the 40th percentile. Moreover, the comparison schools' scores averaged 50 percentile points lower than Wesley's scores at all three grade levels.

Moss Point, Mississippi. Kreole Elementary School serves a student population that is 99.5 percent Black; the per capita funding level for Kreole is among the lowest in the United States. Kreole first introduced Direct Instruction in 1979, then dropped it in 1985, then reintroduced it in 1991 with the assistance of experts. During the periods in which Direct Instruction was not used, Kreole students scored at around the 20th percentile on various measures of achievement. During the self-implementation period, performance rose to the 43rd percentile for reading and the 34th percentile for language. Most importantly, following implementation of Direct Instruction with the assistance of experts, beginning in 1991, a 1994 evaluation showed performance at the 87th percentile for reading and the 79th percentile for language.

Accelerated Student Achievement Project (ASAP) in Utah. Three low-income Title I elementary schools (K–5) were involved in this project. In 1995–1996, Direct Instruction was implemented in all grades and all subjects. Title I and special education students were completely integrated such that the same instructional sequence accommodated all students. Evaluations at the end of the first year of implementation showed very large gains for the Direct Instruction subjects on the Stanford Achievement Test (SAT) and the Woodcock Johnson Reading Test (WJRT). For one of the schools, unprecedented SAT gains of about .66 standard deviation occurred for both basic skills and more advanced skills, with normal curve equivalent gains of 9.1 to 21.5 occurring for the different grades. For all of the kindergartens and two of the three first-grade classes, far more than 50 percent of the students scored in the highest ranges on the passage comprehension test of the WJRT (the 80–99 and the 60–79 percentile ranges).

## Summary and Discussion

Direct Instruction has a strong research base confirming its positive effects on student learning. The supporting evidence arises from well-controlled experimental studies that validate the principles and theory underlying Direct Instruction. In addition, small-scale pilot studies have documented the effectiveness of particular Direct Instruction programs in various classroom settings, and comprehensive evaluations have demonstrated the effectiveness of Direct Instruction more generally across classrooms and schools.

It is not at all uncommon to find bits and pieces of evidence or testimonials for a wide range of initiatives in American education. But Direct Instruction is unique in the extent to which it is supported, amply, by different levels and types of research, converging over time to validate the theory, the component practices, and the model as a whole.

Educators in some circles — not necessarily those one might expect to show the most interest — continue to acknowledge these points. A recent report sponsored by five leading educational organizations (the American Association of School Administrators, the American Federation of Teachers, the National Association of Elementary School Principals, The National Association of Secondary School Principals, and the National Education Association), for example, highlighted Direct Instruction as uniquely effective (AIR, 1999). It was an endorsement based on work done by researchers at the American Institute of Research (AIR); they analyzed 24 schoolwide reform models and reported that Direct Instruction was one of only three that could present solid evidence of positive effects on student achievement.

## TEACHER TRAINING AND DIRECT INSTRUCTION

Evidence from research and professional experience shows that Direct Instruction is a powerful tool for helping children learn how to read. But among Wisconsin's leaders in reading education, many object strongly to the use of Direct Instruction. To what extent is this opposition reflected in the Wisconsin's teacher training programs? What do new teachers learn about Direct Instruction in their training programs, and what attitudes toward Direct Instruction do they develop as they move into their teaching careers? To find out, we conducted a survey of new teachers.

## Method

The survey focused on teachers identified by the Wisconsin Department of Public Instruction as first-year teachers (as of the 2000-2001 academic year). From a list of 1,122 first-year, regular-education elementary school teachers provided by the DPI, we drew a random sample of 258 subjects (23 percent of the population). Eight of these 258 people returned their surveys, indicating that they were not in fact first-year teachers; omission of these eight people reduced the sample size to 250.

## **The Respondents**

About 90 percent of the respondents were educated in Wisconsin. Seventy percent did their teacher training in one of the 13 University of Wisconsin System campuses. About 20 percent did their training at private colleges in Wisconsin. Most of the others attended public colleges or universities outside Wisconsin.

Nearly half of the respondents (49 percent) reported current teaching assignments in kindergarten or in grades 1, 2, or 3. Many respondents (44 percent) identified their school districts as urban; 36 percent reported teaching in a small city or town; 10 percent reported teaching in a rural district; and 9 percent reported teaching in a suburban district.

versity-based training programs are critically important since they are uniquely well-suited for imparting training based solidly on theory and research, as opposed to the homespun nostrums and expedients that new teachers might otherwise have to fall back upon. Yet the theory and research base for Direct Instruction is for the most part excluded from teacher trainers' scope of reference, despite the fact that the relevant evidence has been disseminated widely and is easily accessible. The exclusion cannot be explained by a lack of time for the study of Direct Instruction in preservice programs. University-based training programs for elementary teachers devote large portions of time to coursework in the teaching of reading and language arts. At the University of Wisconsin-Milwaukee, for example, elementary education students complete at least nine credits of coursework on the teaching of reading and language arts; in this coursework and in other required, professional courses, there would be ample opportunity for careful attention to Direct Instruction if it were deemed a priority among teacher trainers. Nor can the exclusion be explained by a lack of interest on the part of new teachers. Once they are introduced to it, new teachers do show an interest in Direct Instruction, as evidenced by the generally favorable attitudes toward it reported by our subjects.

Second, the weak presence of Direct Instruction in teacher training programs suggests how very difficult it is to align university-based teacher training with public policy. Wisconsin Act 299, effective July 1, 1998, requires the inclusion of phonics in reading education training programs for students seeking teacher licensure for kindergarten to grade six. To ensure that new teachers meet this requirement, the Department of Public Instruction has codified it in a rule that is binding on teacher training programs throughout the state. According to the rule (PI34.15), training programs must address the use of

appropriate instructional methods including phonics for licenses to teach reading and language arts to pupils in grades PK to 6. In this paragraph, "phonics" means a method of teaching beginners to read and pronounce words by learning the phonetic value of letters, letter groups and syllables.

As we have noted earlier, Direct Instruction is not the same thing as phonics. Phonics can be taught without Direct Instruction, and Direct Instruction can be used to teach other things besides phonics. But Direct Instruction programs for early reading focus explicitly and systematically on the relationships between letters and sounds in the English language — between the phonemes of oral English and how writing systems represent them. That is exactly what phonics instruction attempts to do (see Graves, Juell, & Graves, 2001, p. 156). In meeting their statutory obligation to include phonics in training programs, then, one might suppose that teacher trainers would avail themselves eagerly of the Direct Instruction example as a clear case. Our survey provides no evidence, however, that this sort of uptake has occurred. But then it is not clear what sort of uptake the DPI rule requires. Every teacher training program in the state would no doubt declare that its coursework focuses on "appropriate methods," and if a lecture or assigned reading addressed to one of the "appropriate methods" should happen to include a brief mention of phonics, then phonics is included and the DPI rule is satisfied, *de minimis*, as so many DPI rules are, even if nothing substantial has changed.

Taken together, these findings reinforce our sense that the Wisconsin's schools of education are mired in traditions of their own and are immensely difficult to change, even by means of state legislation and DPI regulations. Change is more likely to occur among educators who have a direct stake in K-12 students' learning and a stronger incentive, therefore, to explore alternatives to prevailing views. We turn next to a report on exploratory efforts of this sort, focusing on six Wisconsin schools in which teachers and principals in search of better results have turned to Direct Instruction.

### **A LOOK AT DIRECT INSTRUCTION IN SIX SCHOOLS: INTERVIEWS AND OBSERVATIONS**

Critics of research in education often fault it as irrelevant to everyday classroom practice. The irrelevance arises, critics say, because much research is carried out under artificial conditions and because it often employs measures that do not capture the rich complexity of classroom experience. Those who assert these criticisms often call for greater attention to "local knowledge" — that is, to particular, descriptive accounts of classroom experience, rendered from the point of view of the teachers and the children. Accounts of this sort are needed, critics say, to transform abstract concepts and variables into images and stories by means of which the actual human interests implicit in a given project may be revealed and understood.

The research base for Direct Instruction is unusually strong and clear in its implications, we believe, and its face validity, as a skeptical practitioner might assess it, is enhanced by the fact that the main principles of Direct Instruction have been inferred from classroom practice, not conjured up *a priori*. Nonetheless, to educators who

know about Direct Instruction only by virtue of published research or textbook summaries, the principles in question may seem counter-intuitive, at best, and the teaching practices associated with those principles may seem off-putting. Scripts? Signals? Precise corrections? Isn't such a regimen dreary to contemplate? Doesn't it reduce teachers and students to automatons? If that's what teaching is, shouldn't we hand the task back to modestly educated schoolmarms armed with flashcards and hickory switches?

Mindful of these apprehensions, and eager to check our own reading and thinking against local knowledge, we visited six schools to learn about Direct Instruction as it is used locally. The schools included one in a small town, one in a Madison-area suburb, one in a Milwaukee-area suburb, and three in the Milwaukee Public Schools:

her preservice training, one beginning teacher stated that "we were never taught *how* to teach a beginner how to read. We learned a lot about *response* activities for kids in upper levels, but I didn't know how you got kids who couldn't read at all up to those levels. Now I can say, 'I *taught*



school, however, did tally retentions over the period 1996-2000. (This school implemented its Direct Instruction reading program for all students in 1997-98.) The tallies show an 80 percent decrease in retentions from 1997-98 to 1999-2000. The decrease cannot be explained by reference to changes in the school's retention policies; no retention policy changes occurred during the time in question. The decrease seems therefore to corroborate the teachers' view that Direct Instruction reduced the need for retentions.

#### **4. How have parents reacted to Direct Instruction?**

Parents and school-board members in some Wisconsin school districts have resisted the introduction of Direct Instruction (see Hetzner, 2000). But parents served by the six schools we visited have been pleased by Direct Instruction programs, according to principals' and teachers' reports. The Core Knowledge school in Verona is a charter school, and a parental push for Direct Instruction was instrumental in persuading the district there to support the charter. Continued strong enrollments at this charter school demonstrate ongoing parental support. At the other five schools, principals and teachers described parental support. "Parents really like it," one principal said, adding that "of course, we've worked hard to keep them informed at every step." In explaining the parents' view, teachers emphasized parents' pleasure in seeing their children learn to read. "They cannot believe what they see their little five-year-olds doing at home," one kindergarten teacher said; "they are very excited about this." An MPS parent-liaison specialist stated, similarly, that parents "were concerned early. Now they love it. They see their kids moving forward. They like the personal quality of the program — the personal attention for their kids."

#### **5. Have you encountered any opposition to your Direct Instruction programs?**

In two schools, the response here was simply "no." Teachers and principals in the other schools reported various forms of resistance or opposition. As noted earlier, a district administrator initially opposed the introduction of Direct Instruction in one of the suburban schools we visited, agreeing to permit a pilot project only because of his respect for the principal who requested it. In the same district, some teachers also balked. "When we first started this," a

The cost problems had to do with purchasing instructional materials and paying for training. Depending on the program in question, instructional materials include the students' reading texts, workbooks, and teachers' guides. The start-up packages, teachers and principals say, are as expensive as, or somewhat more expensive than, comparable packages of non-Direct Instruction materials. Except for the workbooks, of course, the materials are reusable. To hold costs down, some schools cut back on workbooks, using them only in some of their Direct Instruction programs. Training costs are ongoing — for regularly scheduled staff development and for additional, on-site coaching. To provide this coaching the schools we visited rely to some extent on in-house expertise. One of them employs a full-time teacher, with extensive training in Direct Instruction, who is released from teaching so that she can work exclusively on helping other teachers in her building. But most schools also use consultants who visit classrooms regularly, coaching individual teachers via demonstrations and post-lesson discussions. Principals scramble to find money for this coaching, drawing upon funds from a potpourri of special programs.

### **7. Critics say Direct Instruction reduces teaching to a dull, trivial routine. What is your response to that?**

Responses here typically began with an acknowledgment that Direct Instruction takes some getting used to. It strikes teachers early on as highly structured, repetitive, and slow (lesson *pacing* is brisk in Direct Instruction, but teachers do not move on to new skills until children master prior skills). "At first I did feel a little like a robot," one teacher said. From these responses teachers typically moved on to say that this early sense of stiffness and awkwardness abated as they became more skillful in using Direct Instruction. "This involved a real effort to learn," another teacher stated, "so I guess I shouldn't have felt surprised — that it seemed hard at first. That is what I tell my own students about new learning all the time." As they gained in fluency and confidence, teachers said, they could shift their attention more to the effects of their work on their students. They spoke then of feeling energized by their students' engagement and success in learning. If students could learn to decode, they could learn other things, too: "I saw them get into it [decoding text] really quickly, you know, and then I thought 'hey — now I can get to comprehension and all the good stuff.' And it's fun to think about moving on that way."

Teachers spoke also of their own increased understanding as a factor bearing on their attitudes toward Direct Instruction. The use of scripts and signals seems "Mickey Mouse at first," one principal said — "not at all the sort of creative, free-flowing thing teachers dream of." But, she continued, it matters a great deal when teachers become conscious of the reasons for the Direct Instruction routines. "Choral responses," for example, "make it easy for all the kids in a group to respond, not just the ones who like to talk all the time. And scripted instruction actually reduces teacher talk. So the routines aren't 'mindless' at all. Just the opposite." Similarly, regarding the high level of structure built into Direct Instruction lessons, a teacher of reading stated, "we *want* these lessons to be teacher-directed. That's the point of it. If what we do is teacher-directed, then *we're* the ones responsible for the kids' learning, and we're supposed to be, aren't we?" In reference to a particular criticism he had heard at a professional meeting — that Direct Instruction engages children merely in "word calling" — another teacher wondered what made word-calling a bad thing. "Bad compared to what?" he asked rhetorically. "Compared to *not being able* to 'call' the word? That's what I used to see in my third-grade classes — kids who still couldn't 'call' words after two years in school. Or do anything else with them either." These remarks reveal a capacity for analysis based on competence and understanding, in contrast to the reflexive posturing that very often characterizes discussions of Direct Instruction.

### **8. What's next in your Direct Instruction effort?**

Responses here reflected the pragmatic tendency implicit in the six Direct Instruction initiatives generally. Teachers and principals spoke of various modifications and new efforts aimed at shaping Direct Instruction in an ongoing way to their needs. At one suburban school, the development will include shifting an early Direct Instruction program from grade one down to the kindergarten level, continuing to emphasize Direct Instruction for "intervention" classes, and augmenting Direct Instruction generally by use of a basal series "that does a good job with phonics, if we can find one." Teachers at a small-town school also planned to shift an early program down to their kindergarten classes. In both cases, teachers explained this shift to an earlier start by emphasizing the importance of early success rather than catch-up work later. At one MPS school the development plan calls for retaining Direct Instruction in the lower grades ("to sustain the gains we've made") and expanding its uses in the middle-school grades, with a strong emphasis there on literature. At another MPS school, teachers plan to implement a Direct Instruction spelling program. These teachers also are interested in a Direct Instruction program for mathematics, about which they have heard good things from colleagues elsewhere, but they believe they are "stuck with [a different math program called] Investigations" for the next few years. Nobody in the six schools spoke of having made a mistake in turning to Direct Instruction. Nobody spoke of turning back.

## The Classroom Observations

In our opening description of Direct Instruction, we summarized the main features of the teaching model developed by Seigfried Engelmann and incorporated in several commercially published instructional programs, many of which are in use in the schools we visited. Our purpose here is not to review those features systematically by reference to our observations in the six schools. Instead we want to draw upon our observations to try to say *how Direct Instruction looked* — *what sort of thing it seemed to be* — in a small set of local exemplars.

We found, first, that one could not identify a Direct Instruction school or classroom by its appearance. The schools and classrooms we visited were a varied lot: old and new, spacious and crowded, attractively decorated and institutionally plain. They looked simply like elementary schools and elementary school classrooms.

Nor could one have identified a Direct Instruction teacher in these schools by any immediately discernible characteristics. The teachers whose work we observed were beginners and veterans, males and females, African American and white, quiet and voluble, spiffy and not so spiffy. Some of them joshed with their students, and with us, before

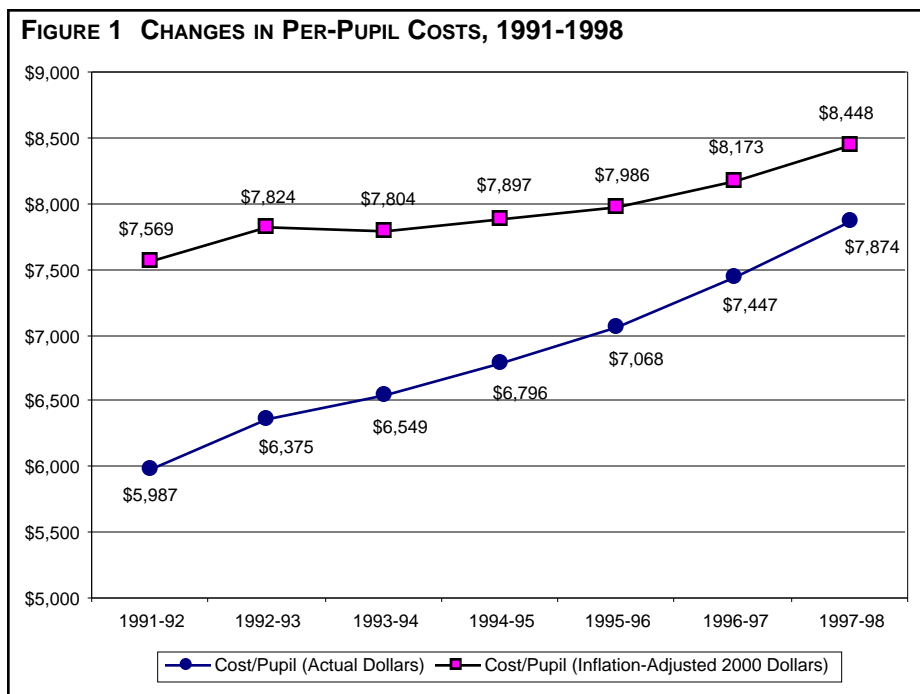
We mention these variations in teachers' skills in order to underscore a point made earlier about the learning curve involved in teachers' mastery of Direct Instruction. Direct Instruction is not by any means a "teacher-proof" method of teaching. For teachers coming at it anew, it requires substantial new learning and practice. We saw clear evidence of this in an observation we made of an MPS teacher who was relatively new to Direct Instruction. As she struggled with a lesson, her students were somewhat subdued. Two of them slumped with their heads on the table top, unwilling to participate. In the classroom at the same time there was a Direct Instruction consultant, employed by the school to coach teachers. The consultant asked permission to step in, and then she took over the class. She immediately moved back to an earlier point in the lesson, aware that the lesson had gotten off to a bad start. She refocused the lesson and picked up the pace. With no use of the printed script as a prop, she moved things along easily, drawing children in with cues and precisely stated questions. It was, literally, hands-on teaching; she moved about the group, touching some children softly on the head or shoulder to redirect their attention and encourage them. She praised students as they began to participate, and she pressed on with efforts to engage the others. Her manner was personal, pointed, and insistent, and it transformed the lesson. It left the children smiling and looking around at one another, feeling that they had done a good job. At its best, this is the potential of Direct Instruction; it leaves teachers and students feeling that effort and purposeful action lead to good results.

### **The Interviews and Observations: A Summary**

- In the six schools we visited, Direct Instruction was not "imposed" by top-down mandates. It arose from efforts led by teachers and principals. These efforts, in turn, grew out of dissatisfaction; the teachers and principals in question turned away from other approaches to teaching reading in a pragmatic search for something better.
- Implementation of Direct Instruction began, typically, on a small scale and expanded as more teachers in a given school took notice of its effects. Implementation varied from school to school, however, as teachers decided which Direct Instruction programs to use, how to handle training needs, and so on.
- Teachers and principals in the six schools reported strong, positive effects from their uses of Direct Instruction, for regular-education students as well as special-education students, in reading decoding, reading comprehension, and attitudes toward reading. Some teachers also emphasized other effects, including improved writing skills, improved capacity to focus and sustain effort, and, generally, improved student behavior.
- Teachers reported no evidence of the various negative effects critics have remarked upon in their attacks on Direct Instruction, and we observed no such negative effects. We saw spunky, animated children learning to read in markedly comfortable classroom environments. In small-town, suburban, and city schools, we saw children reading fluently, with evident pride in their ability.
- The six schools varied in the number of Direct Instruction programs they used, the number of grade levels in which they used them, and the amount of training they provided in support of Direct Instruction. Variation of this sort is most likely to be found in other Direct Instruction schools as well. Thus, any comprehensive, statewide evaluation of the effects of Direct Instruction would need to control carefully for these variables.

**Total Per-Pupil Costs Trend Upward in Wisconsin**

As a first step toward answering the question about costs, we looked at total per-pupil costs for instruction in Wisconsin, as compared to changes in K-12 enrollments and changes in reading achievement scores. Table 1 shows a K-12 enrollment increase of 8.1 percent from 1991-92 to 1997-98. During this same period, per-pupil spending in Wisconsin increased by 11.6 percent, in inflation-adjusted dollars. And at the same time Wisconsin students' performance in reading, as measured by the National Assessment of Educational Progress, remained unchanged. In other words, total per-pupil spending has outpaced enrollment increases, while reading scores (high, according to nationwide comparisons) have remained flat. Figures 1 and 2 illustrate these facts.




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**Remedial Programs Tr**

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Recovery web site reports that school districts estimate costs per child to range between \$2,300 and \$3,500. A 1998-1999 report from Wisconsin Reading Recovery shows that the number of all children served in Wisconsin

ulations often differ considerably in the percentages of students identified for the LD category (see Van de Kamp Nohl, 1996). Wisconsin's Legislative Audit Bureau (1999) discusses several reasons for such inconsistencies. First, the Audit Bureau points to insufficient definitions in state and federal law regarding the disabilities in question. Second, the Audit Bureau notes that teams authorized to evaluate students may vary (in their composition and in their understanding of the task assigned to them, for example) from school to school and district to district, such that similar cases may be handled differently. Third, the Audit Bureau notes that evaluation teams may recommend special education services for some students merely because these students are not doing well in school and because the school has no suitable alternative for them in its regular education programs. In such cases, the legal requirement of a disability criterion is set aside in a de facto expansion of the special education idea, creating a catchall, expedient approach to problems for which the school otherwise would seem to have no institutional response.

As schools sweep more and more students into learning disabilities programs because they do not know what else to do with them, not all schoolchildren are affected equally. In Wisconsin and nationwide, placement in special education befalls male students and African American students disproportionately. In FY 1997-98, males represented 51.4 percent of the Wisconsin's public school enrollments, but they accounted for 68 percent of Wisconsin's special education enrollments. In the three largest disability categories (learning disabled, speech or language impaired, and seriously emotionally disturbed), males represented 70 percent of all enrollments. In Wisconsin, African American students accounted for 9.8 percent of (FY 1997-98) public school enrollments and 12.3 percent of special education enrollments.

### **Better Instruction as an Alternative to Special Education Placement**

One response to the problems of vagueness and inconsistency besetting special education placements is to focus on over-identification as a technical problem — one to be addressed by closer attention to legal or medical criteria and procedures, sensitivity to cultural differences that might confound placement decisions, and so on. We suggest, however, that for many children and many instances of the problem, this *let's-improve-our-classification-procedures* cases may be hanments. In tonical c, t77 T plarl c, t792.924 -l caat may, aired,



How much of this added cost might be saved by improved teaching of reading through Direct Instruction? The answer depends on the assumptions one makes about how many children are currently *over*-identified as learning disabled — that is, placed into LD programs not because of any disability but merely because they have not been taught to read. While virtually all educators agree that many children are over-identified in this way, experts in special education are reluctant to provide firm estimates about what the percentage might be. In light of this, we have considered a range of possibilities, at intervals of 25 percent.

Suppose that Direct Instruction caught on in Wisconsin, such that many school districts throughout the state did a competent job of implementing Direct Instruction programs for teaching reading in the primary grades. Table 2 shows a range of projected savings. If the benefits of improved instruction decreased subsequent LD placements by

## RECOMMENDATIONS

However one might define the public's interest in K-12 education, it certainly includes effective teaching of early reading. Evidence from research and experience shows that this interest is well-served by teachers who make competent use of Direct Instruction. We recommend, accordingly, a broad-based effort in support of Direct Instruction initiatives throughout Wisconsin.

1. **Parents and educators interested in Direct Instruction should visit schools using Direct Instruction to see for themselves how it looks in practice.** Published scholarship describes Direct Instruction well, and additional information is readily available online from the Association for Direct Instruction (see [www.adihome.org](http://www.adihome.org)). But people seeking to satisfy their curiosity about Direct Instruction really should visit a Direct Instruction school. Firsthand observation yields information with immediacy and particularity. That is especially important in this case, given the campaign by sworn enemies of the obvious to spin a web of obfuscation around Direct Instruction. Many Direct Instruction schools would be pleased to arrange for visits. One good starting place would be the Core Knowledge Charter School in Verona, Wisconsin.
2. **Parents and educators interested in Direct Instruction should band together to share information and muster support for Direct Instruction initiatives.** A first step might be to establish a Wisconsin Direct Instruction web site (again, see [www.adihome.org](http://www.adihome.org)). The web site could provide a statewide, Direct Instruction roster, with names and e-mail addresses of people involved in or interested in Direct Instruction initiatives. In addition to the roster, the web site could provide information, updated continually, about model K-12 programs, university courses, publications, conferences, and other special events related to Direct Instruction. Informal affiliation fostered in this way might lead to something more formal — a Wisconsin Direct Instruction Association, for example, on the order of Wisconsin's new Charter School Association. Such an association could play a lead role in statewide efforts to represent Direct Instruction accurately and to support new uses of it.
3. **The Wisconsin legislature and Department of Public Instruction should support local school districts in Direct Instruction start-up activity through a grants program for payment of Direct Instruction training costs.** The state now supports local school districts in efforts they make to reduce class size in the early grades. Smaller classes create an instructional opportunity for teachers, making it easier for them to choose teaching practices for academic reasons rather than managerial ones. Direct Instruction provides one clear model for using this opportunity well. But districts or schools may be deterred from implementing Direct Instruction by the start-up costs it entails — particularly in respect to adequate training programs. To follow through on its class-size initiative, the state should move to alleviate this problem by establishing a program of grants to pay for training costs. The rationale for doing so is identical to the rationale for the SAGE program. The same public interest that warrants creating an instructional opportunity also warrants support for teachers who respond to that opportunity by adopting proven teaching practices.
4. **In light of the Direct Instruction example, schools and colleges of education in Wisconsin should refocus their preservice teacher training efforts on instruction — on the practice of teaching.** Instruction occurs in a context, obviously, and preservice teachers ought to learn about that context, as viewed from various perspectives, in the course of their training. Even according to the most favorable assumptions about the value of contextual understanding, however, it stops short just where new teachers must take instructional action. New teachers who believe fervently that all children can learn, for example, still must know *what to do* to ensure that their students will learn. To help new teachers at the point where they take action — the one point at which their efforts can actually come to bear on children's learning — it is not enough merely to endorse attitudes or beliefs, extolling them for their good fit with a self-assuring outlook. Instead, training programs need to take up the instructional task, teaching teachers how to use instructional skills validated by their effects on student learning. Here again, Direct Instruction provides one clear model of the skills that might be targeted in such a rediscovery of the primary purpose of teacher training.

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## APPENDIX

### Teacher Training Survey

Fall, 2000

#### **Purpose**

The primary purpose of this survey is to gather information about how Wisconsin teachers are trained. Specifically, we are interested in information about the training new teachers receive in Direct Instruction.

5. In your teacher training program, did you study/learn about an approach to teaching called Direct Instruction? (See the definition at the top of page 1.)

Yes (If you check "yes," please move on to the questions in Section 2 Teacher Training.)

No (If you check "no," you're done. Thanks for your help. Please return the survey in the envelope that has been provided.)

## Section 2 Teacher Training

1. The extent to which Direct Instruction was emphasized in your teacher training program can best be described as:

Minimal emphasis; a topic mentioned occasionally and briefly.

Minor emphasis, with discussions linked to introductory readings and lectures.

Important emphasis involving study of Direct Instruction theory, research, and instructional materials in one or more of my required courses.

Major emphasis, involving practice and coaching in the use of Direct Instruction as well as study about it.

2. In which education courses did you study Direct Instruction? (Check all that apply.)

In a course on methods of teaching reading

In a course on methods of teaching mathematics

In a course on learning and development

In an exceptional education course

In a course on cultural or historical foundations of education

In a field experience/field experience seminar

In student teaching/student teaching seminar

Other (Identify briefly \_\_\_\_\_)

3. In your education coursework, what did your study of Direct Instruction include? (Check all that apply.)

Textbook readings describing Direct Instruction

Lectures describing Direct Instruction

Readings and/or lectures on research about Direct Instruction

Classroom discussions of Direct Instruction

Assigned papers or projects related to Direct Instruction

Other (Identify briefly: \_\_\_\_\_)

Direct Instruction was not included in my education coursework.

4. In your field experience or student teaching, what did your study of Direct Instruction include? (Check all that apply.)

In a student teaching/lesson plan development  
In student teaching/lesson plan development

5. Overall, how well informed do you feel about Direct Instruction?

- Poorly informed. I scarcely know what Direct Instruction is.
- Slightly informed. I have gained some introductory knowledge about Direct Instruction.
- Informed. I have a good working knowledge about Direct Instruction.
- Well informed. I have learned a great deal about the theory and practice of Direct Instruction.
- Very well informed and accomplished as a practitioner. I have become skillful in using Direct Instruction.

7. Describe your own attitude toward Direct Instruction. (Please check one.)

- Strongly positive. Direct Instruction should be used widely.
- Generally positive. I would like to use Direct Instruction in my teaching.
- Generally negative. I would not want to use Direct Instruction in my teaching.
- Strongly negative. The use of Direct Instruction should not be encouraged.

Thank you for completing the survey. Please return the survey in the envelope that has been provided. (Once again: We guarantee confidentiality for individual responses.)

**Request for Survey Results**

Please complete the following information if you would like the survey results mailed to you.

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_ Zip Code \_\_\_\_\_

## ABOUT THE INSTITUTE

The **Wisconsin Policy Research Institute** is a not-for-profit institute established to study public-policy issues affecting the state of Wisconsin.

Under the new federalism, government policy increasingly is made at the state and local levels. These public-policy decisions affect the life of every citizen in the state. Our goal is to provide nonpartisan research on key issues affecting Wisconsinites, so that their elected representatives can make informed decisions to improve the quality of life and future of the state.

Our major priority is to increase the accountability of Wisconsin's government. State and local governments must be responsive to the citizenry, both in terms of the programs they devise and the tax money they spend. Accountability should apply in every area to which the state devotes the public's funds.

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We believe that the views of the citizens of Wisconsin should guide the decisions of government officials. To help accomplish this, we also conduct regular public-opinion polls that are designed to inform public officials about how the citizenry views major statewide issues. These polls are disseminated through the media and are made available to the general public and the legislative and executive branches of state government. It is essential that elected officials remember that all of the programs they create and all of the money they spend comes from the citizens of Wisconsin and is made available through their taxes. Public policy should reflect the real needs and concerns of all of the citizens of the state and not those of specific special-interest groups.